

Montana Financial Services

Sept/Oct 2009

Not yet signed-up?

If your dealership is not yet signed-up to conduct business with your association's finance provider - read on!

Why switch or add a finance service for your customers? Because it will help you sell more equipment and sell it at a more profitable price. We encourage dealers to bring up financing early on in the sales process. This is because it can enable you to learn more about your customers' cash flow situation. Ultimately, you can uncover selling points for the equipment as well as know how many features you can include in the quote when you know their buying capacity.

It's now easier than ever to submit critical information that will get you established to do business with us. We have revamped our online application for dealers. The process is easy and available anytime 24/7.

To get signed-up, go to:
www.mtequipmentdealers.com (Click on: Member Benefits / Montana Financial Services)

Click on 'Getting Started' under the logo on the top of the page. Then complete as much information as possible - the more the better as it speeds up the entire process. The cells in yellow are required.

To access a wealth of online resources go to: Take a quick look at www.mtequipmentdealers.com (Click on: Member Benefits / Montana Financial Services) today.

Contact any member of your team to talk more about choosing the right lender. We always look forward to hearing from you!

Thank you for supporting your Association!

QUESTIONS?

Call Terry Kelly @ 208 949 8562



Montana Financial Services
1645 Parkhill Ste 6
Billings, MT 59102
Ph 406)256-1005
Fax (406) 256-0785
www.mtequipmentdealers.com